

## **Fastenal Company Announces Cash Dividend**

July 10, 2018

WINONA, Minn., July 10, 2018 (GLOBE NEWSWIRE) -- Fastenal Company (Nasdaq:FAST) reported its board of directors declared a dividend of \$0.40 per share to be paid in cash on August 22, 2018 to shareholders of record at the close of business on July 25, 2018. Except for share and per share information, dollar amounts are stated in millions.

Fastenal began paying annual dividends in 1991, semi-annual dividends in 2003, and then expanded to quarterly dividends in 2011. Our board of directors intends to continue paying quarterly dividends, provided that any future determination as to payment of dividends will depend upon the financial condition and results of operations of the company and such other factors as are deemed relevant by the board of directors, such as income tax rates related to dividends.

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In 2018, 2017, and 2016, we paid (or declared) dividends as follows:

| Year | First<br>Quarter |      | Second<br>Quarter |      | Third<br>Quarter |      | Fourth<br>Quarter |      |
|------|------------------|------|-------------------|------|------------------|------|-------------------|------|
| 2018 | \$               | 0.37 | \$                | 0.37 | \$               | 0.40 |                   |      |
| 2017 | \$               | 0.32 | \$                | 0.32 | \$               | 0.32 | \$                | 0.32 |
| 2016 | \$               | 0.30 | \$                | 0.30 | \$               | 0.30 | \$                | 0.30 |

Dividend and common stock purchase activity during the last ten years:

|                      |  |  |  |   |   | Per Share  |
|----------------------|--|--|--|---|---|--|
|                      | Total  | Dividends p  | er Share   | Total Value of  | <b>Total Number</b>   | Price of   |
| Dividend             | Dividends  | Regular  | Total  | Common Stock  | of Shares   | Common Stock   |
| <b>Payments</b>      | Paid   | Dividend   | Dividend   | Purchased   | Purchased   | Purchased  |
| Three (1)            | \$ 327.5   | \$ 1.14  | \$ 1.14  | \$ 40.4   | 800,000   | \$ 50.51   |
| Four                 | \$ 369.1   | \$ 1.28  | \$ 1.28  | \$ 82.6   | 1,900,000   | \$ 43.43   |
| Four                 | \$ 346.6   | \$ 1.20  | \$ 1.20  | \$ 59.5   | 1,600,000   | \$ 37.15   |
| Four                 | \$ 327.1   | \$ 1.12  | \$ 1.12  | \$ 293.0  | 7,100,000   | \$ 41.26   |
| Four                 | \$ 296.6   | \$ 1.00  | \$ 1.00  | \$ 52.9   | 1,200,000   | \$ 44.12   |
| Four                 | \$ 237.5   | \$ 0.80  | \$ 0.80  | \$ 9.1  | 200,000   | \$ 45.40   |
| Five <sup>(2)</sup>  | \$ 367.3   | \$ 0.74  | \$ 1.24  | \$ —  | _   | \$ —   |
| Four                 | \$ 191.7   | \$ 0.65  | \$ 0.65  | \$ —  | _   | \$ —   |
| Three <sup>(2)</sup> | \$ 182.8   | \$ 0.41  | \$ 0.62  | \$ —  | _   | \$ —   |
| Two                  | \$ 106.9   | \$ 0.36  | \$ 0.36  | \$ 41.1   | 2,200,000   | \$ 18.69   |
|                      | Payments Three (1) Four Four Four Four Four Four Four Four | Dividend Payments         Dividends Paid           Three (1)         \$ 327.5           Four         \$ 369.1           Four         \$ 346.6           Four         \$ 327.1           Four         \$ 296.6           Four         \$ 237.5           Five(2)         \$ 367.3           Four         \$ 191.7           Three(2)         \$ 182.8 | Dividend Payments         Dividends Paid         Regular Dividend Dividend           Three (1)         \$ 327.5         \$ 1.14           Four         \$ 369.1         \$ 1.28           Four         \$ 346.6         \$ 1.20           Four         \$ 327.1         \$ 1.12           Four         \$ 296.6         \$ 1.00           Four         \$ 237.5         \$ 0.80           Five(2)         \$ 367.3         \$ 0.74           Four         \$ 191.7         \$ 0.65           Three(2)         \$ 182.8         \$ 0.41 | Dividend Payments         Dividends Paid         Regular Dividend Dividend Dividend           Three (1)         \$ 327.5         \$ 1.14         \$ 1.14           Four         \$ 369.1         \$ 1.28         \$ 1.28           Four         \$ 346.6         \$ 1.20         \$ 1.20           Four         \$ 327.1         \$ 1.12         \$ 1.12           Four         \$ 296.6         \$ 1.00         \$ 1.00           Four         \$ 237.5         \$ 0.80         \$ 0.80           Five(2)         \$ 367.3         \$ 0.74         \$ 1.24           Four         \$ 191.7         \$ 0.65         \$ 0.65           Three(2)         \$ 182.8         \$ 0.41         \$ 0.62 | Dividend Payments         Dividend Paid         Regular Dividend         Total Dividend         Common Stock Purchased           Three (1)         \$ 327.5         \$ 1.14         \$ 1.14         \$ 40.4           Four         \$ 369.1         \$ 1.28         \$ 1.28         \$ 82.6           Four         \$ 346.6         \$ 1.20         \$ 1.20         \$ 59.5           Four         \$ 327.1         \$ 1.12         \$ 1.12         \$ 293.0           Four         \$ 296.6         \$ 1.00         \$ 1.00         \$ 52.9           Four         \$ 237.5         \$ 0.80         \$ 0.80         \$ 9.1           Five(2)         \$ 367.3         \$ 0.74         \$ 1.24         \$ —           Four         \$ 191.7         \$ 0.65         \$ 0.65         \$ —           Three(2)         \$ 182.8         \$ 0.41         \$ 0.62         \$ — | Dividend Payments         Dividend Paid         Regular Dividend Dividend Dividend         Common Stock Purchased         of Shares Purchased           Three (1)         \$ 327.5         \$ 1.14         \$ 1.14         \$ 40.4         800,000           Four         \$ 369.1         \$ 1.28         \$ 1.28         \$ 82.6         1,900,000           Four         \$ 346.6         \$ 1.20         \$ 1.20         \$ 59.5         1,600,000           Four         \$ 327.1         \$ 1.12         \$ 1.12         \$ 293.0         7,100,000           Four         \$ 296.6         \$ 1.00         \$ 1.00         \$ 52.9         1,200,000           Four         \$ 237.5         \$ 0.80         \$ 0.80         \$ 9.1         200,000           Five(2)         \$ 367.3         \$ 0.74         \$ 1.24         \$ —         —           Four         \$ 191.7         \$ 0.65         \$ 0.65         \$ —         —           Three(2)         \$ 182.8         \$ 0.41         \$ 0.62         \$ —         — |

<sup>(1)</sup> The total dividends paid amount includes the estimated impact from this announcement. The estimate is calculated using the 286.9 million shares outstanding at June 30, 2018.

All share and per share information reflects the two-for-one stock split in 2011.

## **About Fastenal**

Fastenal helps customers simplify and realize product and process savings across their supply chain. We sell a broad offering of products spanning more than nine major product categories, including fasteners, safety equipment and services, tools, and general maintenance supplies. These products are efficiently distributed to manufacturing facilities, job sites, and other customer locations through local service teams and point-of-use inventory solutions, including industrial vending technology and bin stock programs (Fastenal Managed Inventory, or FMI<sup>®</sup>). Our distribution system centers on over 3,000 public branches and customer-specific Onsite locations, primarily in North America but also in Asia, Europe, Central and South America, and Africa, each providing tailored inventory, flexible service, and custom solutions to drive the unique goals of local customers. These in-market servicing locations are supported by 14 regional distribution centers, a captive logistics fleet, robust sourcing, quality and manufacturing resources, and multiple teams of industry specialists and support personnel - all working toward Fastenal's common goal of *Growth Through Customer Service*.

Additional information regarding Fastenal is available on the Fastenal Company website at www.fastenal.com.

This press release contains statements that are not historical in nature and that are intended to be, and are hereby identified as, "forward looking statements" as defined in the Private Securities Litigation Reform Act of 1995, including a statement regarding expectations as to payment of a quarterly cash dividend in the foreseeable future. Any future determination as to payment of dividends will depend upon the financial condition and results of operations of the company and such other factors as are deemed relevant by the board of directors. For example, a change in business needs including working capital and funding for acquisitions, or a change in income tax law relating to dividends, could cause the company to decide not to pay a dividend in the future. A discussion of other risks and uncertainties is included in the company's filings with the SEC, including our most recent annual and quarterly reports. FAST-D

<sup>(2)</sup> There was a supplemental dividend paid in December 2012 and 2010.

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Source: Fastenal Company